



## NEWS RELEASE

### RS AND MOSDORFER ANNOUNCE DISTRIBUTION AGREEMENT

CALGARY, CANADA and WEIZ, AUSTRIA – (July 30, 2015) – RS Technologies Inc. ("RS") and Mosdorfer GmbH, Mosdorfer CCL Systems Ltd. and EA Elektroarmaturen (collectively "Mosdorfer") are pleased to announce a new distribution agreement whereby Mosdorfer will act as an authorized, exclusive distributor of RS's composite utility poles to utility customers in the United Kingdom, certain European countries (including Austria, Switzerland, Germany, the Netherlands, Poland and the Czech Republic), Saudi Arabia and the United Arab Emirates (collectively, the "Territory").

RS and Mosdorfer plan to identify projects that will lead to broad-scale adoption of RS's high performance poles by Mosdorfer customers, and expect to collaborate on design, engineering and hardware innovations to bring comprehensive solutions to utility companies in the Territory.

"With their considerable experience, respected market position in Europe and vision of being a leading company in the electrical T&D business, Mosdorfer is an ideal business partner for RS," stated Howard Elliott, President and Chief Executive Officer of RS. "We look forward to working with the Mosdorfer team, supporting the sales of our poles to their customers in the Territory and to achieving the potential synergies related to the use of Mosdorfer's hardware and accessory solutions with RS's poles."

"We are extremely pleased to have the opportunity to work with RS and have been very impressed with the RS product, its manufacturing technology and the highly focused and motivated team," stated John Morris, Transmission & Distribution Director of Mosdorfer, outlining the advantages of the partnership. "Our customers are demanding new, environmentally sound, cost effective solutions for their energy infrastructure and by combining the knowhow and strengths of our respective organisations, we believe we can effectively take up this challenge. The plan is to work with utilities and contractors in their drive for innovative solutions, using tradeshows and conferences such as the Middle East Electricity Exhibition to promote our collaboration and capabilities."

#### About RS

RS Technologies Inc. is a customer and technology driven company that designs, engineers and manufactures composite utility poles. The high performance poles are used in transmission, distribution and communication applications and offer a lighter, more durable and longer-lasting solution over wood, steel and concrete alternatives. In many instances, the environmentally friendly poles deliver the lowest total installed and lifecycle cost solution of any pole on the market. With over 16,000 poles having been installed in the field since 2003, RS has over 300 customers globally and is ISO 9001:2008 registered. For more information, visit [www.RSpoles.com](http://www.RSpoles.com).

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#### About Mosdorfer GmbH

All Mosdorfer companies are part of Knill Gruppe, a privately owned family business with headquarters in Weiz, Austria. The group is more than 300 years old and presently managed by the 12th generation of the Mosdorfer/Knill family. The group has two operating divisions: Energy (components and systems for energy infrastructure) and Technology (customised machinery and solutions for the battery, cable and wire and fibre optic industries). Mosdorfer has more than 30 companies in 15 countries and has

approximately 2,000 employees. Involvement in the energy business started in 1949 and has grown organically and through acquisition on an international basis. The product portfolio includes fittings and solutions from low voltage distribution networks to Transmission lines and Substations operating up to 1,200kV. For more information please visit [www.knillgruppe.com](http://www.knillgruppe.com) and [www.mosdorfer.com](http://www.mosdorfer.com).

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